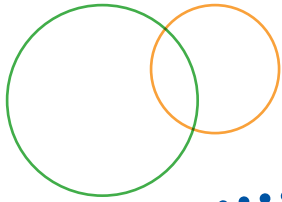




**ANNUAL REPORT 2011**





My child is 3 and she loves Hands On! as much as I did as a 10 year old. It's nice to share a place with my daughter that I loved so much as a child.

- Brittany R.



## MISSION

*The mission of Hands On! Regional Museum is to create a dynamic, educational, fun environment which stimulates discovery, thought and understanding through interactive exhibits, programs and events in the arts, sciences and humanities.*

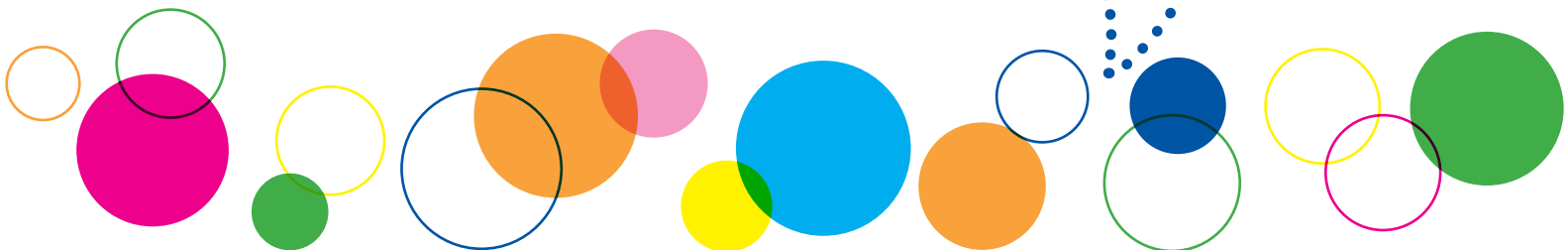
## VISION

*To become the premier destination for interactive discovery.*



We love that no matter how often we come to Hands On!, the kids are as excited as the first time.

- Joanna K.




## FROM THE CHAIRMAN

Our stated purpose at Hands On! Regional Museum is to become the premier destination for interactive discovery. How do we achieve this lofty goal? It requires ongoing support from our Corporate and Municipal Sponsors, Individual Contributors, Volunteers, Parents and Children. It necessitates continuing effort by the Executive Director and Staff, with support from the Board of Directors, to constantly seek ways to enhance the services and facilities we provide.

As we celebrate twenty five years at Hands On! Regional Museum we acknowledge all who have contributed to our success. However, we must also understand that each contribution, although valued, could not by itself make it possible for us to transform our purpose into reality. It is the sum of what we do that makes this possible. Hands On! is what we are collectively, much larger than who we are individually.

It is meaningful to acknowledge our accomplishments during the last 25 years; however it is more essential that we ensure our success for the next 25 years and beyond. In order to do this Hands On! Regional Museum needs your continued support. It is more important now than ever that we be even more fervent about our purpose.

Please partner with us as we embark on new and exciting opportunities for growth at Hands On! Regional Museum. Thank you for all you have done, and will continue to do, to make Hands On! Regional Museum the premier destination for interactive discovery.

  
James Smith  
Chairman of the Board



## FROM THE DIRECTOR

Change is a word filled with meaning. It thrills some with the anticipation of new opportunities. It fills others with fear of the unknown. Hands On! Regional Museum saw many changes in 2011.

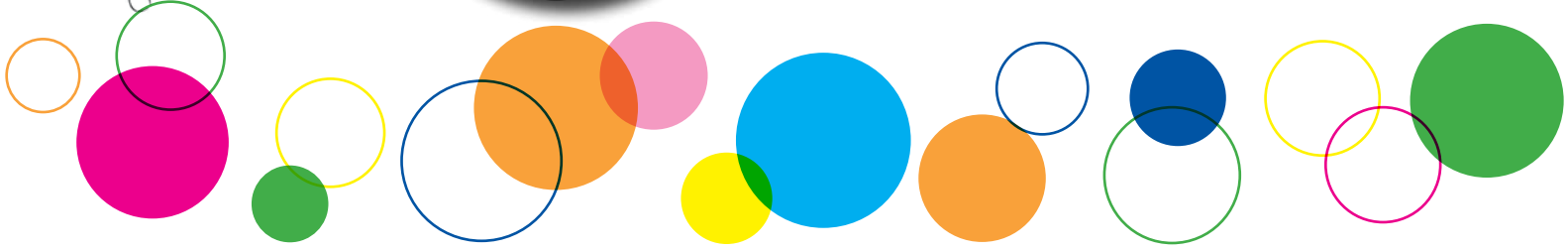
The biggest by far was the departure of beloved Executive Director, Trish Patterson, followed by my arrival as the new Director.

I am proud to say that the Museum staff and Board of Directors took this change in stride and used it as an opportunity to take a good look at what we were doing right and where we needed to improve. This has resulted in a renewed energy and drive to forward the mission of this wonderful Johnson City institution.

As I look forward to our 25<sup>th</sup> year, I know that there is more change to come. But even as we change, the heart of what we do remains the same. Hands On! Regional Museum remains committed to providing unique, fun learning opportunities to the children of this region and beyond. We work hard every day to ensure that our visitors leave here with the start of a lifelong love of learning. And along the way, we add a little joy to children's lives.

I am so proud to be a part of this organization that adds so much to the quality of life in our community. I hope that you are also proud to be a part of the Museum. Each of you through your service and contributions are key to the success of this wonderful place. Thank you for all you do for us!

Ginna Kennedy  
Executive Director





# PROGRAMS 2011

2011 was a great year at Hands On! with new programs, two feature exhibits, and four fund-raisers.

Hands On! Regional Museum:

- Hosted two feature exhibits,
- Provided free admission to over 3,500 school children through grant funding,
- Opened two new permanent exhibits, Down on the Farm and a Slap Organ,
- Hosted several free downtown events including the Blue Plum Animation Festival and Touch-a-Truck,
- Led science, art, and humanities based programs to 45 children enrolled in workshops, and
- Hosted Rhythm on the Ridge, the Lake Ridge Elementary Drummers, for a special performance.



## The 4th Annual Hot Tea & Totes - See Jane Bid & Cook, hosted by Sara Diamond, WJHL 11 Connects,

was held April 9, 2011 in the Christian Life Center at Munsey United Methodist Church. Women of all ages enjoyed tea, brunch, and a presentation on cooking by Master Chef Jean-Claude Seruga of The Millennium Centre. Attendees bid on a variety of totes and purses from \$5 to \$500 raising money for the Museum's educational programs and exhibits. Many at the event also contributed to help sponsor a new toddler play space in the Museum.



The Museum held the **5th Annual Summer Golf Classic**, sponsored by NN, Inc., on Monday, July 25, 2011. Players from all over the region braved the heat and were treated to goody bags filled with items donated by area businesses; breakfast biscuits provided by Hardee's; lunch by Gardner's Honey Hotdogs; and ice cream provided by Food City #601; and door prizes. The day was cut short after 10 holes due to a terrible rain storm that saturated the course. Never a dull moment at a Hands On! event!

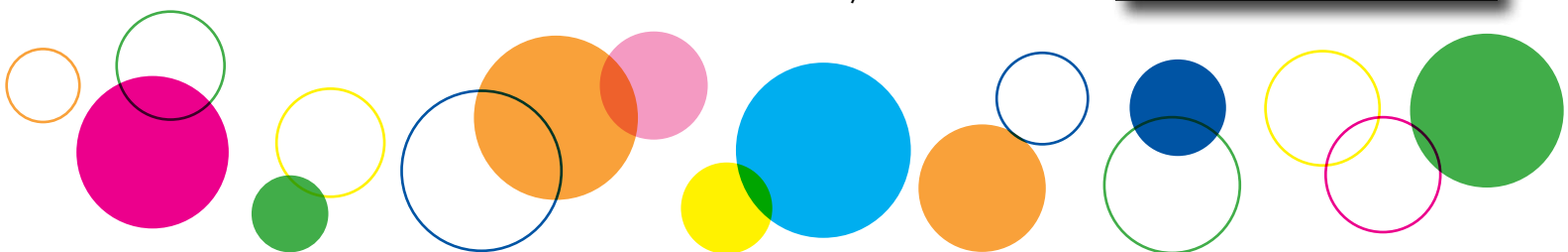


A unique fundraising opportunity presented itself when a new restaurant opened in Johnson City, Bonefish Grill. At each opening the franchise hosts a charity night and Hands On! was chosen from Johnson City. The tickets sold out in only 24 hours and the event was a great success!

## The 23rd Annual Festival of Trees - "Christmas in Candyland"

was held Friday, November 18, 2011. Guests were treated to a fun Candyland theme that was carried through with elaborate and colorful decorations and food. 120 silent and voice auction items, including jewelry, trips, and unique holiday greenery, were offered just in time to begin holiday shopping.

Gala emcee Josh Smith, of WJHL 11 Connects, welcomed guests and introduced auctioneer Travis Royston. During the silent auction, attendees enjoyed a Candy Bar provided by Food City #601, followed by a delicious dinner catered by Main Street Catering, and dancing into the night with music performed by SPANK.



## EXHIBITS 2011

# CHILDREN JUST LIKE ME

A unique celebration of children around the world

February 5 - May 29, 2011

**Children Just Like Me** was comprised of vignettes that took visitors around the world to meet 11 children on six continents. Life-size cut-outs of each child stood alongside authentic three-dimensional areas representing their home and surroundings. Each area had engaging, hands-on activities that allowed visitors to compare their lives to the lives of the children featured and to explore the differences and commonalities they had. Visitors compared every day things like food, games, pets, clothing, language, and education.

Children featured in the exhibit and where they lived:

- Celina, 9, Amazon rain forest in Brazil,
- Omar, 8, Mexico's Yucatan Peninsula,
- Bogna, 10, Central Poland farm,
- Thi Lien, 9, mountains of Northern Vietnam,
- Esta, 12, Tanzania in East Africa,
- Sarala, 9, sea-coast village in southern India,
- Rosita, 8, Western Australia,
- Mohammed, 9, Cairo, Egypt,
- Levi, 8, Baffin Island in the Arctic Circle,
- Erdene, 10, Mongolia, and
- Olia, 8, Moscow, Russia.

Children Just Like Me™ is a publication of DK Publishing. © 1995. All Rights Reserved. Used with permission. A national traveling exhibit produced by Cincinnati Museum Center at Union Terminal.



June 25, 2011  
- February 12, 2012

Based off the children's book, Good for You: Adventures with Ginger and George, the exhibit tells the story of Ginger and her friends in the Good for You Crew. Ginger is a potato chip eating, soda guzzling couch potato who loves to watch T.V. When her mother orders her out of the house, she and her faithful dog George begin an adventure that leads to a world of healthy foods and active play.



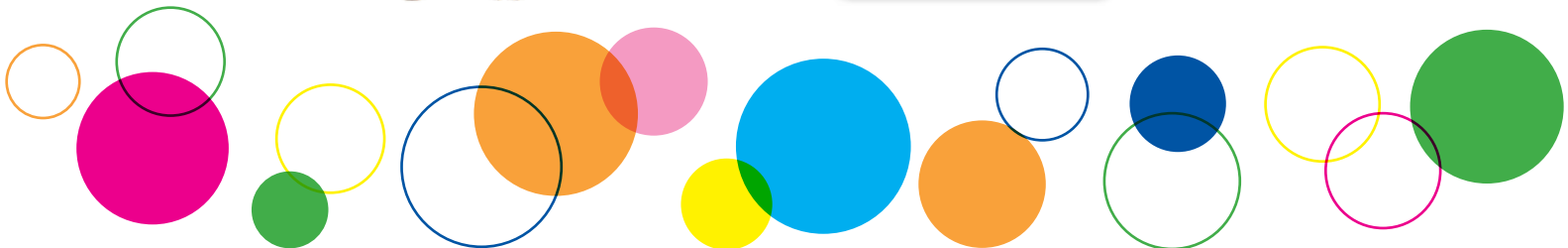
Visitors learned about healthy lifestyles and healthy foods, listened to their heart beat, and participated in hands-on activities that taught the importance of balancing good food choices (energy in) with physical activities (energy out). Visitors also learned about healthy food choices as they picked authentic looking fruits and vegetables in Sam's Garden and sold them at Maria's Farmer's Market.

To promote physical movement, children were invited into Nelson's Treehouse for climbing and



then visited Michael and Lea's campsite where they explored a cave, traversed a rock wall and tried out a kayak.

The bilingual exhibit was developed and produced by Creative Discovery Museum in Chattanooga with funding from BlueCross BlueShield of Tennessee Health Foundation and the Institute of Museum and Library Services.



# PLANS 2012

The new exhibit, **Down on the Farm**, which focuses on Agriculture, opened in 2011 and in 2012 plans have been made for a life-size Holstein cow to be added. Currently visitors can ride the tractor and gather corn and other garden vegetables.

All of the funding was secured and in early 2012, a renovated toddler space opened, **Totally Tots.**

The new space encourages fine motor skills and cognitive development through interactive communal play and sensory stimulation in an enclosed safe play space.



The Museum received a generous grant totalling \$164,000 from the Dr. S. Martin Bronson Memorial Carter County/Elizabethton City Children Enrichment Program to fund field trips for all

Carter County and Elizabethton City Kindergarten through 2nd grade students, outreaches to 3rd through 5th grade classrooms, and free memberships for all students enrolled in Headstart programs for two years beginning in the fall of 2012.



The grant also provides for a new "underground" exhibit at Hands On! This exhibit, focusing on underground ecosystems, will explore the world under our feet; the root systems of plants underground, the interactions of all of the living creatures that contribute to the soil, and the importance of healthy soil and how it influences the world we live in.

The **5th Annual Hot Tea & Totes, See Jane Bid & Rejuvenate,**

was held on April 28th in the Museum's ballroom. 200 women and girls bid on purses and tote bags of all types, each holding a special surprise. Cafe Lola catered the meal and Natalie Manor, CEO and Executive Business and Life Coach, entertained the crowd with a talk about remembering to breathe and finding your true self.



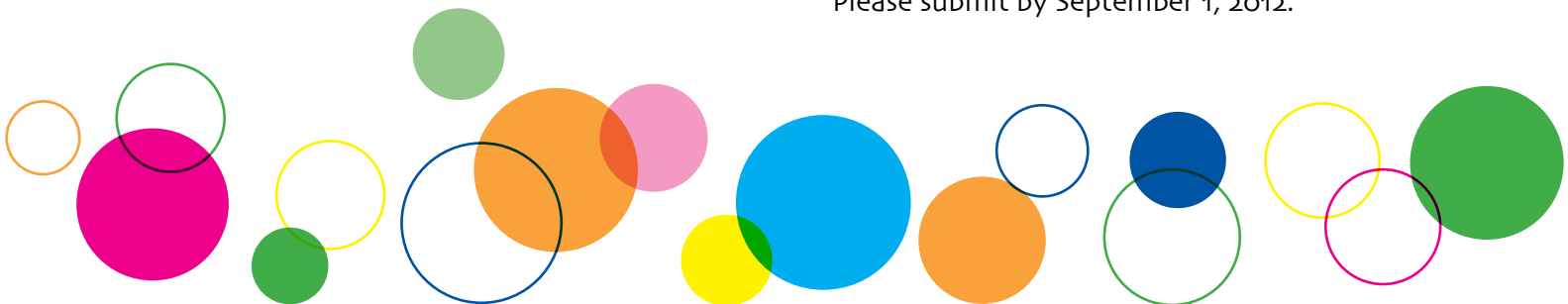
During June and July, **Kids Kaleidoscope Summer Camps** will treat children ages 5-10 to exciting activities about insects, art, chemistry, investigation, pirates, and arts and crafts. Camps this year will have an additional focus of building self esteem and developing a love for learning.

The Museum will hold the **6th Annual Hands On! Summer Golf Classic** on Friday, July 13, 2012 with a shotgun start at 12:00 noon at the Buffalo Valley Golf Course. Lunch provided by Honey Hot Dogs, and ice cream provided by Food City, plus on-course games and contests that will provide a full day of fun for all of the participants and volunteers.



Plans have begun for celebrating the Museum's **25th Birthday Bash** in September 2012. A special celebration will be held Friday, September 7th with exciting activities for families, cake, ice cream, live music, and discounts on memberships and in the gift shop.

A 25% discount on memberships will be offered all month. Be sure to send in your pictures of Hands On! from today, yesterday, or 25 years ago to be featured in a Facebook photo contest. Pictures may be sent to [handson@handsonmuseum.org](mailto:handson@handsonmuseum.org). Please submit by September 1, 2012.





# FEATURE EXHIBITS 2012 - THE YEAR OF THE DINOSAUR!



March 3 -  
September 2, 2012

Did T-Rex live closer in time to Apatosaurus or your mom? Were dinosaurs warm-blooded? Are they really extinct? Driven by questions and answers, Dinosaur Revolution challenges visitor knowledge, presents cutting-edge discoveries, and debunks popular myths.

Travel through time and get a dinosaur's eye view! Experience what its like to crush the earth beneath your gigantic feet as you Make Tracks in the Triassic. Learn to fly as you Glide through the Jurassic. Experience what its like to crush the earth beneath your gigantic feet as you Make Tracks in the Triassic. Learn to fly as you Glide through the Jurassic. Return to the present day, earn your Jr. Paleontologist credentials and engage in the most current dino-debates. Testify in T-Rex's defense, save the natural history museum from an expensive fossil hoax, and scale a wall of mysteries as you Climb Through Time.



Created by Minotaur Mazes, **Dinosaur Revolution** blends learning and play inviting visitors to investigate all things dinosaur...ultimately unearthing a shocking discovery: dinosaurs may not be extinct!



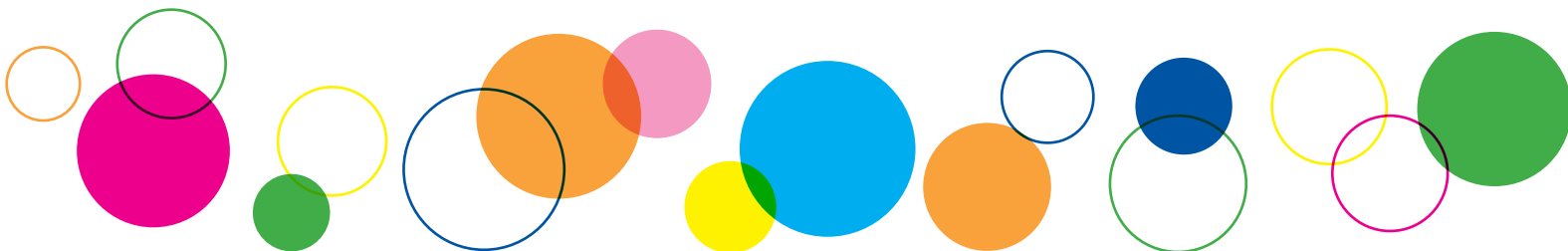
September 22, 2012 - January 6, 2013

Dinosaurs – they're monstrous, glamorous and have long been the subject of Hollywood blockbusters. New research emerges almost daily in the field of paleontology, causing the scientific community to rethink the way we've perceived these titanic creatures that once ruled the Earth.

**Dinosaurs!** features six half-sized roaring, robotic dinosaurs including the king of dinosaurs – Tyrannosaurus rex – Triceratops, Pachycephalosaurus, Dimetrodon, Stegosaurus and a mother Apatosaurus protecting her newly hatched babies. Go beyond the bones and see how these prehistoric creatures may have looked and sounded when they roamed the Earth millions of years ago.

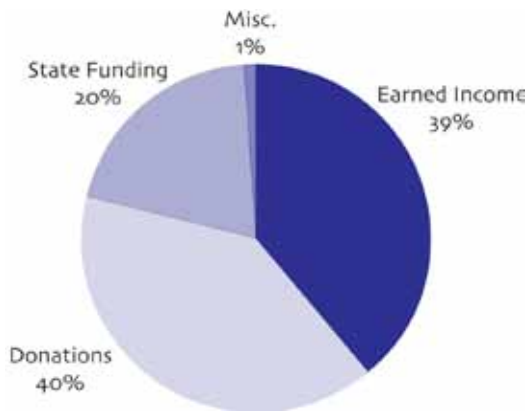


The exhibit offers interactive opportunities to learn about the lives of dinosaurs and prehistoric reptiles. Learn about late Permian, late Jurassic and late Cretaceous periods, as well as where these prehistoric creatures lived and what their diet included.



# FINANCIAL REPORT

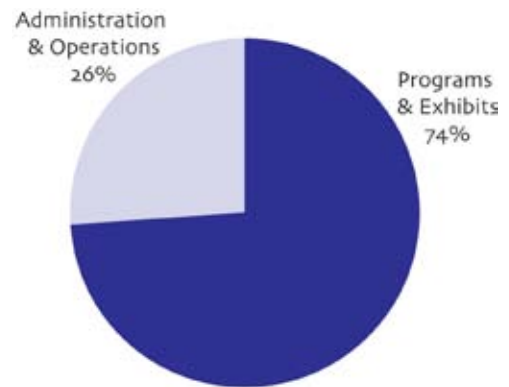
## REVENUE



Total Revenues for 2010-2011 were \$721,137.

*State Funding: The Science Alliance of Tennessee Special Appropriation is annually under consideration within the Governor's budget for the State of Tennessee. The amount of funding awarded to Hands On! was based on 2009-2010 program delivery.*

## EXPENSES

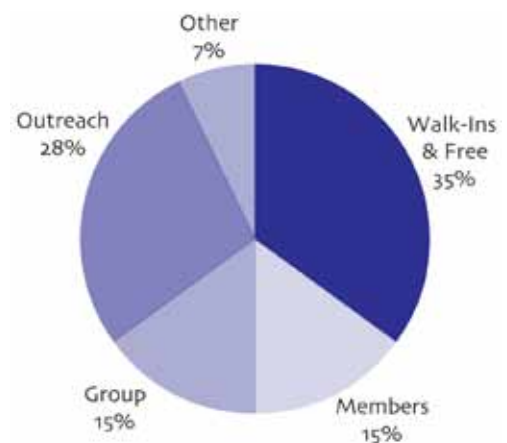


Opening the doors to Hands On! costs \$10.93 per person, yet the museum charges \$8.00 or less, and admits field trip students whose families receive federal assistance at an even greater discount.

## ATTENDANCE STATISTICS

- 66,380 Total 2010-2011 attendance, representing 42 U.S. states and 6 foreign countries
- 128,422 Programs provided to children and their families
- 62% Percentage of visitors from outside Johnson City
- 34% Percentage of adult visitors
- 785 Number of families who purchased an annual membership

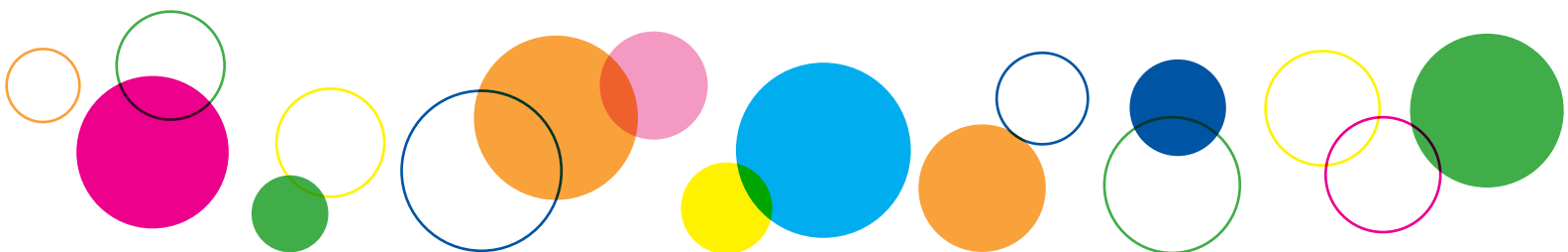
### Attendance Breakdown



## VOLUNTEERS

Hands On! was assisted by 149 volunteers who contributed 3,414 hours, a value of almost \$62,000.00.

*All figures are based on the 2010-2011 fiscal year.*





# WALL OF FAME 2010-2011

## PRESIDENTIAL \$20,000+

Eastman Chemical Company  
Iris Glen Environmental Center - Waste Management  
Powell Construction Co., Inc.

State of Tennessee, Dept. of Education  
WJHL NewsChannel 11

## GUARANTOR \$10,000-19,000

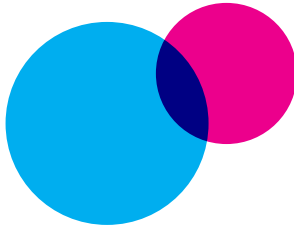
City of Johnson City  
Nuclear Fuel Services

## SUSTAINER \$5,000-9,999

Eastman Credit Union  
Jim Norton's Taxidermy  
King Pharmaceuticals  
Speedway Children's Charities  
Summers-Taylor, Inc.

## BENEFACTOR \$2,500-4,999

Citi  
Creative Discovery Museum  
Creative Energy  
Ferguson Enterprises  
Mrs. Trish Patterson  
Sir Speedy  
Washington County, Tennessee

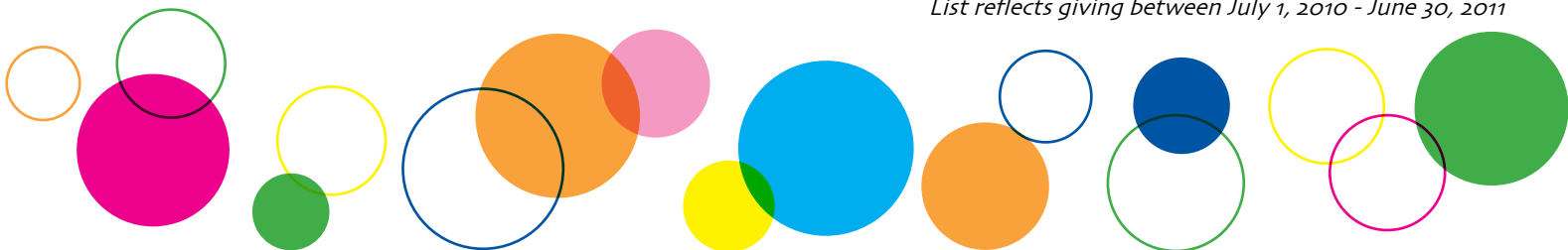


## PRINCIPAL \$1,000-2,499

Blackburn, Childers, & Steagall  
Mr. Bill Breeding  
Carter County Bank  
Citizens Bank Tri-Cities  
East Tennessee Rent-Alls / Celebrate  
Eastman Chemical Company  
Free Service Tire Co.  
Mr. and Mrs. Louis Gump  
Mr. and Mrs. William E. Hamilton  
Harris Fund for Washington County of the East  
Tennessee Foundation  
Dr. and Mrs. Don Jeanes  
Johnson City Bedding Company/Restonic Mattress  
Gallery

Ms. Duffie Jones  
Networking and Computers  
Picsee Studio  
SPANK  
State Farm Insurance Company, Mrs. Sheila  
Wandell  
State Farm Insurance Company, Mr. Harold  
Dishner  
Tennessee Valley Authority  
The Lee Family Charitable Fund  
Time & Pay  
Unaka Auto Sales  
Wal-Mart Foundation  
Washington County Sheriff's Office

List reflects giving between July 1, 2010 - June 30, 2011



## **SPONSOR \$500-999**

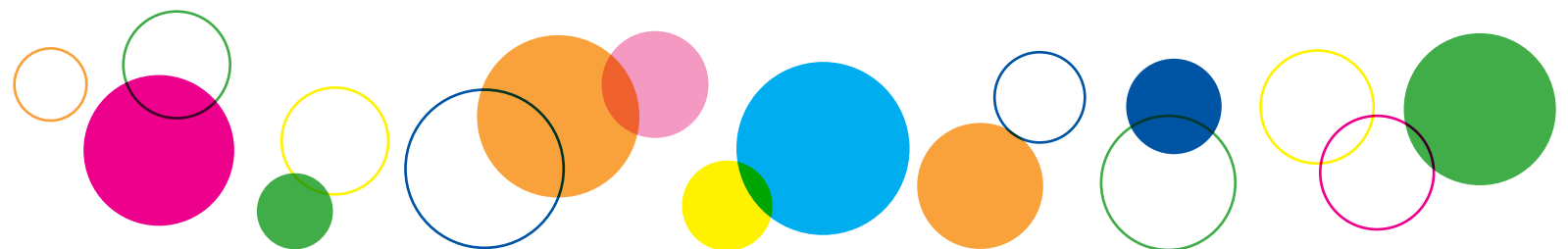
A.O. Smith/American Water Heaters  
Abrosound  
American Eagle Outfitters  
Dr. and Mrs. Brit and Tracy Bowers  
Buffalo Mountain Camp  
Mr. and Mrs. Kenneth Calvert  
Courtyard by Marriott Johnson City  
Doe River Gorge  
Mrs. Lori Fatherree  
Greg Isbell Company  
J.A. Street & Associates  
Johnson City Country Club  
Lifestyles Health & Fitness  
Sandy's Jewel Box  
Strongwell  
The Trophy Shop  
The Virginian Golf Club  
Dr. and Mrs. William Walker  
Dr. and Mrs. David Wiles  
Tina Wilson Photography

## **ASSOCIATE \$250-499**

218 Salon and Day Spa  
A Buyer's Best Choice Realty, Mrs. Janine Wilson  
Mr. and Dr. Cliff Anderson  
Bank of Tennessee  
Commissioner and Mrs. Jeff Banyas  
Barnes Exterminating Company  
Mr. and Mrs. Gary and Lisa Bradley  
Dr. and Mrs. R. Michael Browder  
Mr. and Mrs. Rob Bunch  
Mr. and Mrs. Douglas and Liz Bushong  
Camp Ruff-N-More  
Corey Ippolito Winery  
Emergency Care Physicians, Inc.  
Huffman Land Services  
Jewelry By Hand  
Mr. and Mrs. Mickey Hankal  
Ms. Patricia Huffman  
Ms. Janet Leonard  
The Lost State Bus Tours  
Mr. and Mrs. L.H. and Camilla Lyle  
Mahoney's  
Mr. and Mrs. Dennis Marshall  
Mark S. Durkee C.P.A.  
The Millennium Centre  
Mountain Empire Oil Company  
Mountain States Health Alliance  
Pal's Sudden Service  
Mr. and Mrs. Michael and Danielle Parker  
Mr. and Mrs. M Denis Peterson  
The Posy Shop  
Public Drainage Supply, Inc.  
The Law Office of Tony Seaton, PLLC  
Mr. and Mrs. Mark Steadman



"You all make memories for  
children everytime they enter  
your doors"  
- Coalition 4 Kids

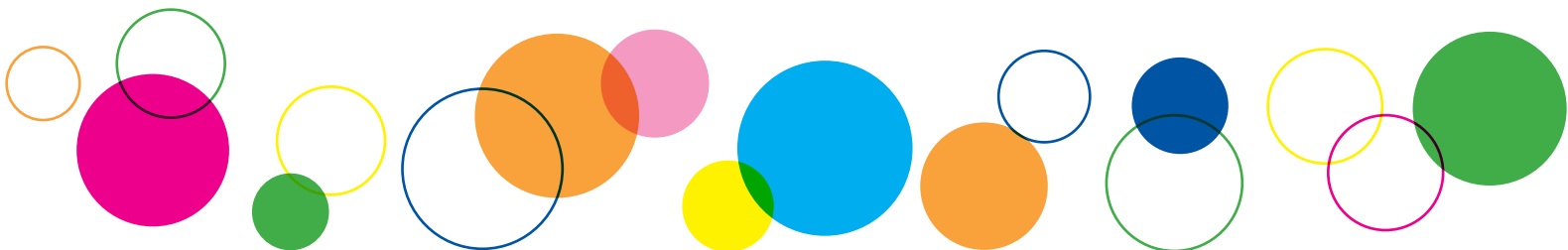
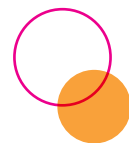


## FRIEND \$100-249

Mr. and Mrs. Frank Adams  
Albert's Inc.  
American & Import Auto Repair  
Amy McMurray Photography  
Austin Springs Spa  
Banc Intranets  
Beauty's Shoes  
Beef O'Brady's/Pizza Inn  
Dr. and Mrs. Boyce M. Berry  
Blowfish Emporium, Home of the  
Grape Easel  
Mr. and Mrs. Ethan Boles  
Mr. and Mrs. James Brading  
Bringin Home The Bacon, Inc.  
Bristol Tennessee Essential  
Services  
Dr. and Mrs. Paul Brown, Jr.  
CainRashWest Architects, Inc.  
Ms. Angel Cairnes  
Mr. and Mrs. Chad Capps  
Carnegie Hotel  
Carrier and Hickie Attorneys At  
Law  
Mr. and Mrs. Mike Carrier  
Cherokee Distributing Company  
Chocolate Café and Coffee  
Company  
Citizen's Bank  
Ms. Mary Lee Comer  
Dr. and Mrs. Marc Counts  
DBR Metal Roofing Supply, Inc.  
Doak House Museum  
Dr. and Mrs. Burgin Dossett, Jr.  
Eddy & Eddy CPA P. C.  
Edward Jones Mr. Mike Haas  
Elizabeth Turnbull, LMT  
Elizabethton Golf Course  
EnKore Salon & Day Spa  
ETSU Men's Golf Team  
Fidelity Investments Company  
First Tennessee Bank  
Food City # 601  
Foot RX  
G Rogers Enterprises LLC  
Generation Cake Company  
Ms. Rhonda Goodson

Sharon M. Green  
Greeneville Federal Bank  
Mr. and Mrs. Stephen Gross  
Mr. and Mrs. Cory & KJ Gulson  
Mrs. Nancy Hart  
Mr. and Mrs. Phil Haumiller  
Mr. and Mrs. Wayne Hodge  
Holston Distributing  
Hostess Brands  
Mr. and Mrs. James Hyatt  
Johnson City Family Skate Center  
Johnson City Federal Credit  
Union  
Johnson City Power Board  
Mr. and Mrs. Harvey Justice  
Mr. & Mrs. Travis Keller  
Mr. and Mrs. Andy & Ginna  
Kennedy  
Kingsport Ballet  
Kiwanis Club Metropolitan  
Johnson City  
Ms. Eileen Knapp  
Dr. M.B. Knowles  
Lewis & Associates PC  
Main Street Antiques &  
Merchantile  
Masengill's Specialty Shop  
Mr. and Mrs. Charles Mason, Jr.  
Meredith Valley Cabins  
Merle Norman Cosmetics-  
Johnson City  
Michelle's Murals and More  
Mr. and Mrs. Daniel Miller  
Mooney's Discount Pharmacy  
Morgan Keegan & Company Inc.  
Mother Goose  
Mountain Commerce Bank  
Mrs. Clause Productions  
NMA, Natalie Manor &  
Associates  
Old South Iron Works  
One Stop Discount Wines &  
Liquors  
Ms. Ann O'Quinn  
Pampered Chef Consultant, Ms.  
Carrie Denny

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RCM Vandelay Treats, LLC  
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Dr. John K. Sanders  
SESCO Management  
Mr. and Mrs. Steve Scheu  
Shamrock Beverage and Tobacco  
Shop  
Dr. and Mrs. Paul Stanton  
Shoozies  
Dr. & Mrs. Patrick Sloan  
Smith Brothers Harley Davidson  
Sales, Inc.  
Mr. and Mrs. James Smith  
Squibb Land Company  
State Farm Insurance Company,  
Mr. Ken Wandell  
State of Franklin Bank, A Division  
of Jefferson Federal Bank  
Sweeps, Inc.  
Tennessee Valley Authority  
The Corner Nest  
Three Blind Mice  
Tri-Cities Title Company, Inc.  
Tweetsie Railroad  
Universal Development &  
Construction  
Watauga Lakeshore Marina, Inc.  
Mr. and Mrs. Lewis Wexler, Sr.  
Ms. Rebecca White  
Widener Insurance Agency  
Willow House  
Mr. and Mrs. Colman Woodhall





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ELIZABETH CARMACK  
Reservationist

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GEORGE DAVIS  
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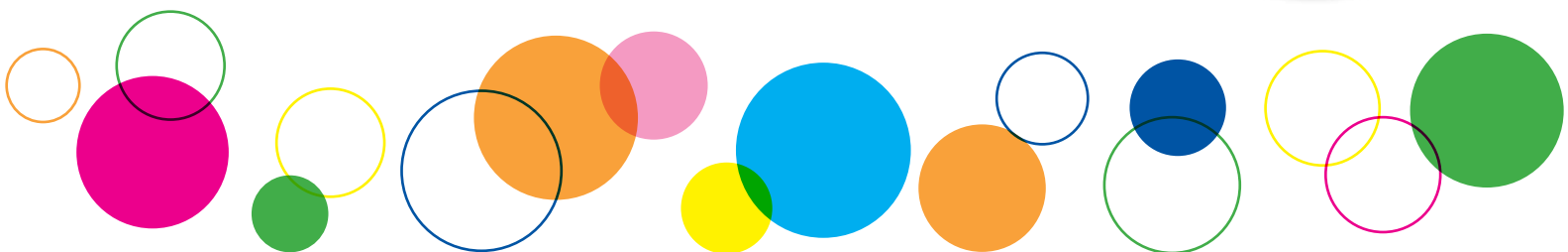
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Facilities Volunteer

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AmeriCorps Volunteer

CHASSIE HODGE  
Weekend Manager

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KRISTIN JACKSON  
SONALI KADAM  
ETHAN REYNOLDS  
AMBER THOMAS  
SHANNON WALSH



# YES, I WILL JOIN HANDS!

Complete this form and mail with payment or pledge to:  
Hands On! Regional Museum, PO Box 1244, Johnson City, TN 37605-1244

Company (Businesses only): \_\_\_\_\_

Contact Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Daytime Telephone: \_\_\_\_\_

Webpage or e-mail address: \_\_\_\_\_

## I/We would like to:

Donate:       Pledge:

## Payable:

Once per year       Monthly

## Amount:

\$5,000     \$1,000     \$500     \$100     \$50     \$25

other \$ \_\_\_\_\_

Please contact me about making a stock or other securities transfer.

Please contact me about a gift to Hands On! in my will.

I have other thoughts, please contact me.

## Payment options:

Check enclosed, payable to Hands On!

Charge       M/C       Visa

Card #: \_\_\_\_\_ Exp. date: \_\_\_\_\_

Signature: \_\_\_\_\_

Bill Me       Monthly       Quarterly       On this date: \_\_\_\_\_

Monthly ACH Automatic Withdrawal

I prefer my account be debited on the  1st     15th of each month.

I/We hereby authorize Hands On! Regional Museum to initiate a charge entry to my checking/savings account at the Financial Institution indicated below, and initiate adjustments (if necessary) for any transactions debited in error. This authority will remain in effect until I/we notify in writing to cancel it allowing a reasonable opportunity to act on it.

Name of Financial Institution: \_\_\_\_\_

Routing/Transit Number: \_\_\_\_\_ Account Number: \_\_\_\_\_

Please enclose a voided check or savings deposit slip.

This account is:     Checking     Savings

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

